

# TRISH CARR

## "The Results Revolutionary"

### Sales, Marketing and Peak Performance Programs for Rapid Results

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As a **keynote speaker or workshop leader** for your event, Trish gives people the **inspiration** (*strong desire*), **motivation** (*willingness to take action*), and **tools** (*tips and techniques to apply immediately*) to get **rapid results** in their professional and personal lives. She'll **work with you to customize** the perfect program for your audience. Most programs are available as opening or closing **keynotes, conference breakout sessions, or workshops**.

*"What's best about Trish is the pairing of practical advice with on-target application for laser focused, outcome-oriented results."*  
~Heather Moss, Business Owner, Merchant Services

#### **COMMUNICATION, SALES PRESENTATIONS & PUBLIC SPEAKING:**

**"Turn Your Mouth into Money"** Whether you're speaking to one person or to 1000, whether you're selling your product, your service or your idea, you want to deliver your message powerfully, ultimately influencing people to buy. In this lively talk, Trish shows you the 3-step "Presentation Profitizer"™ formula for influential presentations, power techniques to demolish your fears and the hidden secret to a compelling close. Equipped with this proven method you'll close more sales in less time!

**"Your One-Minute 'Intro-Mercial®' How to Create A Sizzling Introduction That Gets Results"** Learn how to stand out from the crowd! Whether you're creating a website video, meeting people at networking events or in elevators, speaking to groups or making a sale, you've got to be able to differentiate yourself quickly. In this interactive session Trish will share:

- The simple, 3-step process that will quickly grab people's attention
- How to inspire them to connect with you.
- And how do it in one minute or less!

**"5 Deadly Sales Presentation Blunders and How to Avoid Them"** In this fun, interactive presentation you'll learn the biggest mistakes presenters make and how to avoid them so that you deliver winning presentations every time! One minor blunder has the potential to cause major problems. Trish will show you how to avoid being one of the many who lose sales, lose clients and lose opportunities. Be one of the few who gets it right the very first time.

**"3 Keys to Captivating Communication"** In this fun, interactive session, you'll learn how to create engaging, influential presentations that get real results every time! And Trish will show you how to overcome those public speaking jitters and go from Anxious to Awesome with the highly guarded secrets of skillful, savvy speakers.

#### **SALES, SERVICE, PRODUCTIVITY:**

**"Sizzling Strategies for Sales & Service Success"** Let's face it, business today is different than it was only a few years ago. Now more than ever, leaders and teams must know how to generate more sales, more prospects and more business. Trish shows you the proven methods to create a results revolution in business and achieve and exceed your sales and service goals. You'll learn tips, tools and tactics to set you up for success **RIGHT NOW!**

**"Heart-Centered Sales Mastery: How to Increase Sales By Serving People"** Let's face it, business today is different than it was only a few years ago. Now more than ever, leaders and teams must know how to generate more sales, more prospects and more business. But how do you do that and still stay in integrity with your values to serve? Trish shows you the proven methods to create a results revolution in business and achieve and exceed your sales and client-focused service goals. You'll learn:

- Tips, tools and tactics to set you up for success **RIGHT NOW**
- What to say to move the conversation to sales without feeling 'sales-y'
- How to grow your business and make an even bigger difference in the world.

**"The Results Revolution: How to Achieve Anything You Want in Life. Yes. Anything"** What do you really want? No, I mean **REALLY** want? You can have anything you want in your business and in your life. Yes, **ANYTHING**. Let's go for it

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in a BIG way! In this session Trish will share the 6 essential ingredients to creating your Results Revolution so you achieve what you want. Set yourself up for success RIGHT NOW!

**“It All Starts With Me: 6 Strategies for Inspired Leadership”** Your most important leadership tool is not your experience, your ability to manage or your achievements. It's your example. What you do and more importantly, who you are, sets the tone for the people you lead. They look to you to bring the spirit and the behaviors that build a strong, effective organization. And because they look to you, your first task is to look within. In this fun, interactive conversation Trish shares the 6 essential ingredients to being an inspiring, effective leader in your business and in your own life so that you accomplish your goals, live your dreams and inspire others to their greatness.

**“Sizzling Strategies for Success - How to Get 'er Done and Maintain Your Sanity!”**

Are you feeling a little overwhelmed with all you have to accomplish? Do you want to get more done every day? Trish shares the 4 secrets to accomplishing more in less time so that you can create that "balance" you've always heard about but have yet to consistently experience yourself.

***Aim...Ready...Fire -- The Simple Sequential Strategy for Sales Success***

In this fun, interactive talk, best-selling author and sales expert, Trish shares proven strategies that catapult your sales skill so you move more people from interested to inspired. She'll show you how to have your prospects saying, “YES, YES, YES I want to work with you now!” In this session you'll learn:

- ✓ The 3 Simple Steps to Sales Success
- ✓ How to Attract the Right Customers
- ✓ How to Feel Comfortable & Confident in Any Sales Situation

**Cultivating a Never-Ending Stream of Clients – *The Fundamental Guide to Building an Enduring Tribe***

You've heard the expression, “If you build it, they will come.” The truth is that only works in the movies. It's really, “Build it, nurture it, engage them and they may come and stay.” But how do you start and how do you keep it going so that you have a never-ending stream of people who know like and trust you and become not only referral sources, but advocates for you and your work? In this lively, interactive talk, Trish shows you how you can ignite the fire and keep it burning so you create a bonfire that keeps your pipeline full and your business growing and going.

In this informative, enlightening talk, you'll learn:

- The 2 Requirements to Building an Enduring Tribe
- 3 Key Components to grow it
- 5 Strategies to Keeping Your Tribe Lit Up and Engaged

**OTHER**

**The Imposter Syndrome – Secret Thoughts of Successful People & How to Overcome Self-Doubt**

It's said that, “It's not who you are that holds you back, it's who you think you're not.” 70% of people from all walks of life, both men and women experience the Imposter Syndrome at some point in their careers. In this engaging conversation Trish shows you how to shift your thinking from “Why me?” to “Why NOT me?” so that:

- You are confident in any situation
- You appreciate yourself and give yourself compassion rather than beat yourself up
- Turn your inner critic into your inner supporter

**Irresistible Influence – Your Key to Making a Big Impact**

It's not who you know, it's who knows you. But how do you develop the kind of influence that expands your reach, creates opportunities and boosts your success? In this lively conversation Trish shares:

- The 4 strategic benefits of expanded influence
- How to develop and maintain your circle of Influence
- 3 easy ways to up your game right now

**Revolutionary Networking – How to Make Connections That Matter**

It's time to change the networking game from the old, “What do you do?” to the new, “Who are you?” Building relationships means getting to know the person, understanding who they are, their point of view and their values. In this talk, you'll learn the keys to creating relationships that bring you referrals, affiliates and strategic partnerships. After all, isn't that why we're doing it?

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