



*7*7*7 Success System

Action Assignment – Week #2

Action Steps

- Continue focus on Block Scheduling
 - Listen to The Power of Choice & Goal Achieving (one of the many bonuses you received upon registration).
 - Fax (954-337-3887) or email your schedule to Stephanie@WomensProsperityNetwork.com
 - Observe Your Habits, Distractions & What Keeps You ON TRACK too!
- Complete Goal Activity Exercise Below
- Have FUN connecting with others!
- Track Your Activities & Results

- Attend your accountability call with Stephanie, be on time and prepared.
 - Review your schedule and time blocking with Stephanie
 - Review your personal daily self-development and goal focus habits
 - Share progress on your goals
- Email any questions that may arise throughout the week to Stephanie@WomensProsperityNetwork.com.
- Time permitting; these will be addressed during the question and answer session during the next call.

CONTINUE YOUR FUNNEL FOR YOUR PEOPLE

#BeTheOne

My activity from last week	My commitment for this week
<ul style="list-style-type: none"> • I made _____ follow up connection calls this week. <ul style="list-style-type: none"> ○ People I've spoken to in the past who haven't heard from me in a while. • I made _____ NEW contacts this week. Either: <ul style="list-style-type: none"> • Brand new connections from networking events or the supermarket • People I've met but not made a personal connection with. 	<ul style="list-style-type: none"> • I will make _____ follow up connection calls this week. <ul style="list-style-type: none"> ○ People I've spoken to in the past who haven't heard from me in a while. • I will make _____ NEW contacts this week. Either: <ul style="list-style-type: none"> • Brand new connections from networking events or the supermarket • People I've met but not made a personal connection with.

GOALS - Example for activity:

Goals Listed on Enrollment Form	Activity Required to Achieve Goal
<p>Example Goal:</p> <p>Attract 5 new people to my business team (network marketing)</p>	<p>Assuming 1 in 25 people will say YES to the opportunity:</p> <ul style="list-style-type: none"> • That means I need to have 125 conversations to yield 5 new team members • Average time for conversation is 20 minutes • 20 minutes x 125 people = 2500 minutes div by 60 = 41.66 hours • 6 weeks left in program = approximately 7 hours per week for prospecting and recruiting
	<p>Time Needed for Activity:</p> <p>7 hours per week / 2.3 hours 3 days per week</p>

Goals Listed on Enrollment Form	Activity Required to Achieve Goal
<p>Example Goal:</p> <p>Increase income to \$10,000 per month</p>	<p>Current Monthly Income \$5,000 Desired Monthly Income \$10,000</p> <p>Additional Income to Create: \$5,000</p> <p>Get 4 Clients at \$500 per month = \$2000 Get 2 Clients at \$1000 per month = \$2000</p> <ul style="list-style-type: none"> • Assuming close ratio of 25% - that means I need to have 24 engaging conversations (strategy sessions) to get 6 new clients • Average time for conversation is 1 hour • 24 Hours to get 6 new 1 on 1 clients • 6 weeks left in program = 4 hours per week <p>Sale of Online Courses 15 @ \$97 = \$1,455</p> <ul style="list-style-type: none"> • Create online course (10 hours) • Create web sales pages (2 hours) • Email and Social Media Campaigns (10 hours) • Approximate time for creation and launch of online course = 22 hours • 6 weeks left in program = 3.6 hours per week
	<p>Time Needed for Activity:</p> <p>4 hours per week for 1 on 1 clients 3.6 hours per week to create online course</p>

Now it's your turn:

List here again the 3 goals you listed on your Enrollment Form and map out the amount of activity and time required to achieve.

Goals Listed on Enrollment Form	Activity Required to Achieve Goal
Goal #1	
	Time Needed for Activity:
Goal #2	
	Time Needed for Activity:
Goal #3	
	Time Needed for Activity:

Next, review your schedule and your current time commitments and obligations to determine where you will schedule these new activities into your calendar. Consider:

- 1) What may I need to eliminate from my current schedule to make room for the achievement of my goals?
- 2) What may I need to shift in my timeline for achieving 1 or more of the goals listed above? For example, you may focus this first 7 weeks on Goal #1, then move on to Goal #2 and then Goal #3