|  |  |
| --- | --- |
|  | **A close up of a sign  Description generated with very high confidence** |
| **Inspired Action Plan for July to December 2020** |

**Write Your SMART Goal Here** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ by 12/31/20

**Criteria of Success:**

|  |  |
| --- | --- |
| **I will know I achieved this goal when:** |  |

**Set Goal Levels**

|  |  |
| --- | --- |
| **MINIMUM** |  |
| **TARGET** |  |
| **STRETCH** |  |

**Review, Revise & Recap – See How Far You’ve Come Already**

*(Remember, measuring allows us to adjust the plan to achieve the goal (regardless of what may have shown up along the way.)*

**Track Your Results So Far**

|  |  |  |
| --- | --- | --- |
| **Revenue** | **Other Milestones/Achievements** | **Potential Revenue & Opportunities** |
|  |  |  |

**Going forward for this planning sheet, use the TARGET goal**

**Take your Annual Goal – then break it down into quarters and then months**

Note: Give yourself time in the beginning to build momentum. For example, if your annual goal is $120,000 in gross revenue, don’t simply divide by 4 and put the same amount in each quarter. Increase each quarter from where you are now, gradually building momentum and reaching your goal.

**To achieve this goal, I am forecasting and planning the following milestones**

**(On the following pages you’ll chunk it down further)**

|  |  |  |  |
| --- | --- | --- | --- |
| **Total 3rd Quarter Goal****(by 9/30/20)** | **July** | **August** | **September** |
|  |  |  |  |
| **Total 4th Quarter Goal****(by 12/31/20)** | **October** | **November** | **December** |
|  |  |  |  |
| **Total 3rd Quarter Goal (by 9/30/20)**  |
|  |

**Next, Chunk It Down Monthly**

|  |  |  |
| --- | --- | --- |
| **1st Month Goal****July** | **2nd Month Goal****August** | **3rd Month Goal****September** |
|  |  |  |

|  |
| --- |
| **First Month Inspired Action Plan** |
| Week | Action Items | Evidence |
| 6/29 to 7/5 |  |  |
| 7/6 to 7/12 |  |  |
| 7/13 to 7/19 |  |  |
| 7/20 to 7/26 |  |  |
| 7/27 to 8/2 |  |  |
| **Second Month Inspired Action Plan**  |
| Week | Action Items | Evidence |
| 8/3 to 8/9 |  |  |
| 8/10 to 8/16 |  |  |
| 8/17 to 8/23 |  |  |
| 8/24 to 8/30 |  |  |
| **Third Month Inspired Action Plan** |
| Week | Action Items | Evidence |
| 8/31 to 9/6 |  |  |
| 9/7 to 9/13 |  |  |
| 9/14 to 9/20 |  |  |
| 9/21 to 9/27 |  |  |

|  |
| --- |
| **Total 4th Quarter Goal (by 12/31/20)**  |
|  |

**Next, Chunk It Down Monthly**

|  |  |  |
| --- | --- | --- |
| **1st Month Goal****October** | **2nd Month Goal****November** | **3rd Month Goal****December** |
|  |  |  |

|  |
| --- |
| **First Month Inspired Action Plan** |
| Week | Action Items | Evidence |
| 9/28 to 10/4 |  |  |
| 10/5 to 10/11 |  |  |
| 10/12 to 10/18 |  |  |
| 10/19 to 10/25 |  |  |
| 10/26 to 11/1 |  |  |
| **Second Month Inspired Action Plan** |
| Week | Action Items | Evidence |
| 11/2 to 11/8 |  |  |
| 11/9 to 11/15 |  |  |
| 11/16 to 11/22 |  |  |
| 11/23 to 11/29 |  |  |
| **Third Month Inspired Action Plan** |
| Week | Action Items | Evidence |
| 11/30 to 12/6 |  |  |
| 12/7 to 12/13 |  |  |
| 12/14 to 12/20 |  |  |
| 12/21 to 12/27 |  |  |
| 12/28 to 1/3 |  |  |

****

**Success formula … fuel your goal and inspired actions by knowing the emotional and intangible factors related to achieving your goal.**

**Motivation**

|  |  |
| --- | --- |
| **WHY I want this goal?***(the specific outcomes you are looking for)* |  |
| **List ALL the Benefits here** *(of attaining your goal)* |  |
| **The BIG Benefit** *(of achieving goal)* |  |
| **What is the PAIN?** (*of NOTachieving your goal)* |  |
| **Achieving this Goal will also help me** *(other areas)* |  |

**Obstacles or Challenges**

|  |  |
| --- | --- |
| **What obstacles or challenges may I encounter?** |  |
| **Ways to get past the obstacle(s) or challenge(s)?** |  |

**How will you or your business need to be different*?***

*(a worthwhile goal often requires us to look at or do things differently)*

|  |  |
| --- | --- |
| **In order to achieve this goal I/we will START doing** |  |
| **In order to achieve this goal I/we will STOP doing** |  |
| **In order to achieve this goal I/we will need to be someone that is** |  |

**Moving Forward**

|  |  |
| --- | --- |
| **Resources available to achieve this goal** |  |
| **Resources I will need to achieve this goal** |  |

|  |  |
| --- | --- |
|  | **A close up of a sign  Description generated with very high confidence** |

**Daily Intention Setting for Your Goal**

(Adapted from Think & Grow Rich by Napoleon Hill)

I move forward on this day with faith and trust as my guiding principles in consistently taking inspired action towards my goal, which is for the advancement of all.

By December 31, 2020 I will have \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (your goal)

which will come to me in various amounts from time to time during the interim.

In return, I will continue to be an advancing personality giving the most effective and efficient service I am capable of rendering, the fullest possible quantity and the best possible quality of service in the capacity of providing my skills, gifts and talents to others. I do this in the ways I am now accustomed to doing and I am open to new opportunities and avenues to serve that have not yet been discovered.

I fully realize that no wealth or position can long endure unless built upon truth and justice; therefore, I will engage in no transaction that does not benefit all whom it affects. I will succeed by attracting to myself the forces I wish to use and the cooperation of other people. I will inspire others to serve me because of my willingness to serve others. I will eliminate hatred, envy, jealousy, selfishness, and cynicism by developing love for all humanity – because I know that a negative attitude toward others can never bring me success. I will cause others to believe in me because I will believe in them and in myself.

I believe I will achieve this goal. My faith is so strong that I can now see this goal being achieved. I can see it before my eyes. I can touch it with my own hands. This goal is now awaiting transfer to me and is on its way to me as I take continuous inspired action towards achieving the goal.

**And, So It Is!**